

About the Company:

InnoCSR is at the forefront of sustainable construction innovation established in 2008 in Korea.

As InnoCSR's flagship technology, Good Bricks System offers a holistic solution to developing high-quality, durable non-fired bricks without harming the environment. Good Bricks System introduces an innovative approach that revolutionizes brick manufacturing with its proprietary soil stabilizer (aka Good Soil Stabilizer), significantly reducing the environmental, economic, social, and health impacts associated with traditional fired bricks.

Industry: Construction / Brick Manufacturing

Position: Business Development Executive

No of requirement: 1 (one) each

Workstation: Gandaki Province (1), Karnali Province (1)

Key Responsibilities:

1. Conduct market research to identify potential clients and sales opportunities for Good Bricks System and Good Bricks
2. Actively engage in lead generation through cold calling and networking
3. Build and maintain strong relationships with clients to drive business growth.
4. Arrange and attend meetings with potential clients, including site visits to factory
5. Present and promote products effectively to prospective customers.
6. Prepare sales proposals, negotiate contracts, and follow up for deal closures.
7. Achieve and exceed sales targets set by the company
8. Coordinate with the Factory team to ensure smooth sales operations.
9. Maintain records of sales activities and provide regular progress reports to the concerned authority

Key Skills & Competencies:

- Bachelor Degree from a recognized institution.
- 2-3 years in business development or sales, preferably in the brick/construction industry.
- Prior experience or a strong client base in the construction sector will be an advantage.
- Strong communication, negotiation, and presentation skills.
- Self-driven with the ability to meet and exceed sales targets.
- Excellent communication skills, presentation, convincing and persuasion skills
- Willing to travel and work flexible hours
- Must possess a valid license and vehicle



Salary and Benefits:

- Competitive compensation Package based on experience and qualifications.
- Attractive Performance based Incentive package
- Opportunities for professional growth and development
- Work with a diverse and international team

Application Procedure:

Interested candidates with a matching profile are requested to send their CVs to careers@innocsr.com . Please mention your applied position in the subject.

InnoCSR is an equal opportunity employer. We encourage applicants from all backgrounds to apply.